



# BECOMING A BILLIONAIRE

**PART 2**

# READING: KEY LEADERSHIP TOOL

- Passion let you learn.
- Knowledge grants proper thinking, effective leadership.
- Better to think hard than work hard.
- Reading daily supplies daily thinking fuel.
- Reading permits insights, inspiration, drive, initiative.
- Reading invites ideas, imagination, motivation, grit and action orientation.



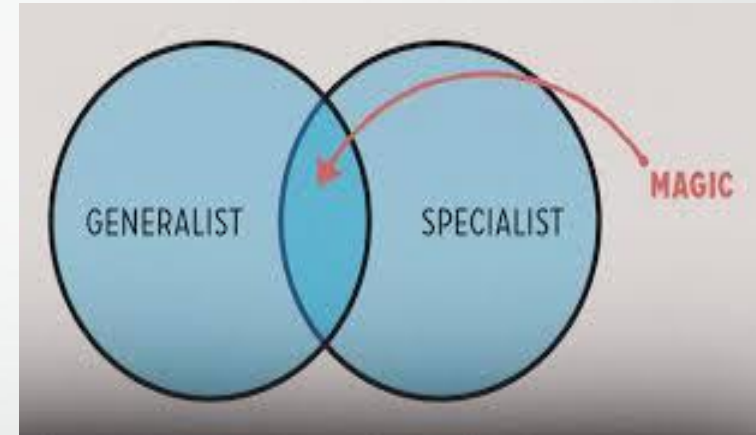
# BILLIONAIRES ARE LEADERS

- All leaders are generalists.
- Each Generalist employs, or grow, a star specialist (G.M).
- Star specialist focus on the skill of growing many master specialists.
- Master specialists head different specialty or units of the corporation (Managers).
- Each Master specialists focuses on the skills of their specialty/Unit Team Head.



# BECOME A GENERALISTS

- Generalist hire specialists.
- Key: From master specialist, become a star specialist.
- From a star specialist, become a generalist.
- From a generalist, become a better leader.
- Leadership helps you become a generous billionaire.



# BECOME A BIG ENTREPRENEUR

- Leaders employ star specialists who are smarter than themselves.
- Big entrepreneurs are generalists.
- Competent Employees are specialists.
- Small entrepreneurs stay specialist (manage process).
- Small entrepreneurs rarely become Billionaires.
- Learn to Become a Big Entrepreneur (manage people).



# BIG ENTREPRENEURS: BILLIONAIRES

- Buy businesses they're not good at doing.
- Escape the tendency to work in their businesses.
- Work on their business. Own their Businesses.
- Their Businesses do not run them.



# BILLIONAIRES

- They possess emotional intelligence: Mastery of emotions.
- They develop teams, and focus on performance (Results).
- Emotionally detached from Business ownership mentality/Landlord mentality.
- They buy, grow, sell Businesses, randomly.
- They stay with same dream daily until achievements/Tenacity.



# EXAMPLES OF SPECIALISTS

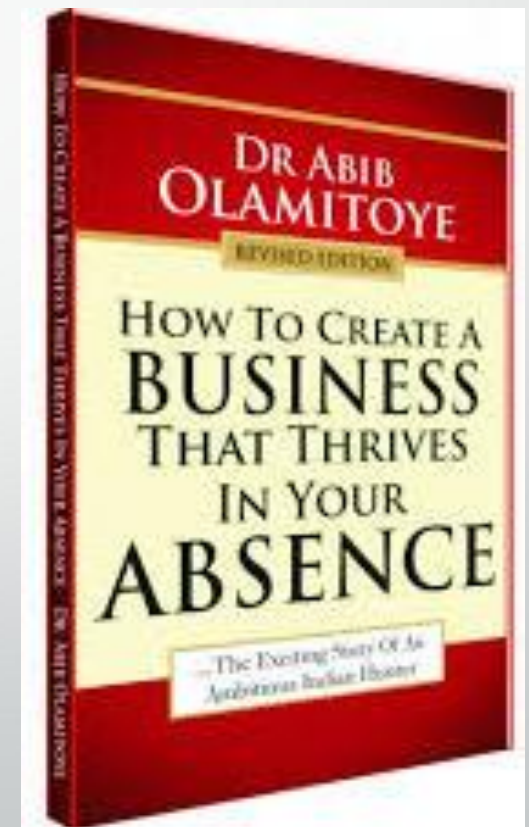
- If you are working in your business, you are a specialist.
- Doctors, Lawyers, Carpenters, Plumber, Bricklayers, Teachers, Salesmen, Farmers, Tilers, Civil Servants, Public servants, Chef, Tailors etc.





# BILLIONAIRES' DEFINITION OF A BUSINESS

A Commercial,  
Profitable enterprise  
that thrives without  
me.



# BILLIONAIRES LEARN THE RULE

- Key cause of Business failure is Ignorance.
- Key: Learn something new daily.
- Business is a game; all games have rules.
- Seek those that have succeeded at the game.
- Learn from the best coaches; the Best players.
- Gather capital as you learn (Practice Frugality).
- When ready, put knowledge and capital to work, simultaneously.



# HOW NOT TO BE IGNORANT

- Read and apply fresh ideas daily.
- Learn something new daily.
- Make little improvement daily.

# THE COURAGE TO START

- Best job teaches you first, pays you second.
- Get a job where your boss is your mentor.
- Emotional intelligence; better than Scholastic intelligence.
- People skill is vital to Business Success.
- The Best success factor in Business is to START.
- Courage: Having fear but acting nevertheless.



# THE BIG PICTURE THINKING

- Start your business with end in view.
- A vision that motivates and attracts employees.
- Commit your vision to paper.
- Look at your Business as big, massive.
- Thinking big let you act outrageously, differently.
- Acting outrageously let you achieve stupendously.



# BUILD WINNING TEAMS

- Manager is a person who controls a Business.
- Managers control resources; leaders lead people (in teams).
- Team building is antecedent to Business Success.
- Team: Key to running a Business autopilot.



# AUTO PILOT

- Key to wealth creation: Creating a team and a Business System.
- Team runs the system.
- The system runs the Business.
- Trust let you delegate well.
- Delegation lets you surrender system to team (detachment).



# TEACH SUBORDINATES

- If you cannot delegate,
- You become one man team.
- You become the system.
- Each person in Business runs you.
- You run down. Achievements become limited.





# LET GO: LET PEOPLE: LET GOD

- Learn detachment from outcome.
- Learn to trust people, love people, grow people.
- Learn to hire trustworthy people.
- The Right people are always appropriate.
- Learn to let go: Learn to teach people.



# UNTIL YOU READ, YOU CAN'T KNOW

- Learn about building a system.
- Learn about Building a team.
- Read about leadership, People Skills: People selection.
- Create Job Descriptions: Search online.
- Read about delegation and supervision.



# NO COMPLAINING: TAKE RESPONSIBILITY

- To get good people; become a good person.
- To get better people; become a better person.
- You always get the people you deserve.
- To get good customers; run a good business.



TAKE  
RESPONSIBILITY

# CONCLUSION

To Lead, Read.





*Thank You*